

## SETPOINT ANNOUNCES ACQUISITION BY BRÜEL & KJÆR VIBRO

May 16, 2017 – Minden, Nevada

Brüel & Kjær Vibro (BKV) today announced that it has completed the acquisition of the SETPOINT™ technology platform from Metrix Instrument Company, L.P. of Houston, Texas. SETPOINT's technology is widely considered to be among the most innovative in the industry and gives BKV a modern, leading-edge solution for applications that require a fully API 670-compliant machinery protection system. It also provides BKV with condition monitoring solutions that do not require the level of dedicated computing, software, and network infrastructure typically associated with vibration monitoring software. The move augments BKV's existing portfolio of machinery protection and condition monitoring solutions, providing greater access to the North American marketplace for the entire suite of BKV sensors, portable instruments, monitoring solutions, and services. It also leverages BKV's international reputation for quality and its heritage of innovation to give SETPOINT technology even broader access to markets outside of North America, particularly in Europe and the Middle East.



Roderik Wiedemeier, President of Brüel & Kjær Vibro, said: "SETPOINT is a high-quality strategic addition to Brüel & Kjær Vibro. In the oil and gas sector, SETPOINT's technology fulfills a critical role in operating and optimizing rotating and reciprocating assets. These most technologically advanced solutions allow clients to proactively plan and manage maintenance requirements such as shutdowns and overhauls. Not only do the products meet today's market requirements, the acquisition gives us access to advanced technology which will also allow us to further develop products and will enable us to meet the requirements of the future."

The SETPOINT product line consists of a machinery protection system (MPS) and condition monitoring software (CMS). While its MPS fulfills most industry standard specifications for protecting rotating and reciprocating machinery against catastrophic failure, its CMS has caused considerable disruption in the industry by harnessing the powerful capabilities of OSISOFT's® PI System rather than creating a stand-alone database just for vibration. "This opens an entirely new paradigm as to how condition monitoring is being exercised. Customers will benefit from the flexibility and user-friendliness of this powerful CMS" says Amitabh Khosla, Regional Sales Director Americas.

"This is a strategic move for SETPOINT," says Randy Chitwood, VP at SETPOINT. "There are many advantages to becoming part of this global group. Brüel & Kjær Vibro has a strong interest in developing and investing in SETPOINT's technology along with its highly talented workforce. We will have the opportunity to accelerate SETPOINT's growth and expansion into key international markets."



### About SETPOINT Vibration

SETPOINT Vibration ([www.setpointvibration.com](http://www.setpointvibration.com))

provides industry-leading machinery protection and condition monitoring systems to customers in the power generation, oil & gas, and other industries where safety, reliability, and availability of critical rotating and reciprocating machinery is important. Our technology enables customers to plan maintenance, reduce downtime, enhance safety, and improve profitability. We are widely regarded as one of the most innovative and disruptive participants in the vibration and condition monitoring market, garnering awards such as 2014's *Best Practice in Customer Value Leadership* from industry analysts Frost & Sullivan. Since its inception in 2010, SETPOINT has supplied more than 700 systems at locations around the world, serviced and supported by a global network of channel partners and factory-direct personnel.



FROST & SULLIVAN  
2014 Customer Value Leadership Award

### About Brüel & Kjær Vibro

Brüel & Kjær Vibro ([www.bkvibro.com](http://www.bkvibro.com)) is a supplier of vibration and condition monitoring solutions to the power generation, oil & gas, and other process industries. Its history reaches back into the 1960's and resulted from the merger of the industrial vibration monitoring divisions of Schenck (Darmstadt, Germany) and Brüel & Kjær (Nærum, Denmark). Today, Brüel & Kjær Vibro maintains operations in Germany, Denmark, the USA, and China, providing a global sales and service reach through a network of channel partners and factory-direct offices.



**Brüel & Kjær Vibro**

### For More Information

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